



## NEW HAVEN MIDDLESEX REAL ESTATE SCHOOL CONTINUING EDUCATION SCHEDULE

### **\*Mandatory Classes 2018-2020**

### **“Connecticut Real Estate Agency Law Review & Fair Housing Part One” and “Connecticut Real Estate Agency Law Review & Fair Housing Part Two”**

Each course is approved for 3 Continuing Education Credits towards the 2020 Real Estate License Renewal.

All classes meet the minimum requirements as set forth by the CT Department of Consumer Protection & the Real Estate Commission.

**Code of Ethics** is not required by the State of Connecticut for Continuing Education or license renewal, however it is recommended because Members of the National Association of REALTORS® must complete this course within the three year period from 1/1/19 to 12/31/21 to renew Membership.

**NOTE: ANY COURSE OFFERED BY NHMR WITH “ETHICS” IN THE TITLE SATISFIES THE NAR MANDATE.**

**GUILFORD OFFICE: 2730 Boston Post Road, Guilford, CT 06437**

<b>3/26:</b>	6-9 pm	Code of Ethics and Enforcement Procedures – David Jones
<b>3/27:</b>	9-Noon	Today’s Senior is Not Yesterday’s Senior – Teresa Sirico
	1-4	Water, Water In My Backyard – David Jones
<b>4/1:</b>	9-Noon	Renovation Financing – Charlie Napolitano
	1-4	Smart Energy Solutions for Existing Homes – Joe DeLaurentis, Tiger Home
<b>4/3:</b>	9-Noon	* Connecticut Real Estate Agency Law Review & Fair Housing Part Two – David Jones
	1-4	* Connecticut Real Estate Agency Law Review & Fair Housing Part One – David Jones
<b>4/6:</b>	9-Noon	* Connecticut Real Estate Agency Law Review & Fair Housing Part One – Valerie Votto
	1-4	* Connecticut Real Estate Agency Law Review & Fair Housing Part Two – Valerie Votto
<b>4/8:</b>	9-Noon	Explanation of the CTR/GHAR Co-Branded P&S Agreement and Riders-Valerie Votto <b>(JUST ADDED)</b>
<b>4/9:</b>	6-9 pm	Most Valuable Places in the USA – David Jones
<b>4/15:</b>	1-4	The New World of Short Sales ( <b>NEW</b> ) – Sean Wilder
<b>4/20:</b>	9-Noon	Today’s Senior Is Not Yesterday’s Senior – Teresa Sirico
	1-4	Major Home Systems – Keith Eves, Pillar to Post

<b>4/27:</b>	9-Noon 1-4	Risk Management – Valerie Votto Structural Elements in the Home – Marco Miranda, Pillar to Post
<b>4/30:</b>	6-9 pm	Code of Ethics and Enforcement Procedures – David Jones
<b>5/4:</b>	9-Noon 1-4	Home Financing – Brian Coughlin Alternative Mortgage Financing – Brian Coughlin
<b>5/5:</b>	9-Noon	Explanation of the CTR/GHAR Co-Branded P&S Agreement and Riders-Valerie Votto <b>(JUST ADDED)</b>
<b>5/6:</b>	9-Noon 1-4	VA Approved Lender – Kelly McGuinness Code of Ethics: Your Promise of Professionalism – Jack Mulrooney
<b>5/7:</b>	6-9 pm	Most Valuable Places in the USA – David Jones
<b>5/11:</b>	9-Noon 1-4	Real Estate Safety Matters: Safe Business=Smart Business – Teresa Sirico The Home From Top to Bottom – Keith Eves, Pillar to Post
<b>5/13:</b>	9-Noon 1-4	* Connecticut Real Estate Agency Law Review & Fair Housing Part Two – Gillian Goldrich * Connecticut Real Estate Agency Law Review & Fair Housing Part One – Teresa Sirico
<b>5/14:</b>	9-Noon 1-4	Smart Agents, Smart Clients – Brian Backman, SmartMLS Buying Distressed Properties-Killer Great Deals For Your Clients – Deirdre Virvo
<b>5/18:</b>	9-Noon 1-4	Advanced Financing – Kelly McGuinness The Unsick Home – Marco Miranda, Pillar to Post
<b>5/22:</b>	9-Noon 1-4	* Connecticut Real Estate Agency Law Review & Fair Housing Part One – David Jones * Connecticut Real Estate Agency Law Review & Fair Housing Part Two – David Jones

**WEATHER ALERT NOTICE: In the event of inclement weather, please watch your local news station for delay/cancellation information for the Guilford School System. If Guilford schools are delayed, the morning class will be canceled. If schools are canceled for the day, then both CE classes will be canceled as well.**

School policy allows no more than 10 minutes past the start time of class for admittance.

**NO SHOWS will forfeit their payment/Free CE Certificate.**

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CONTINUING EDUCATION SCHEDULE**

NAME **AS IT APPEARS ON YOUR REAL ESTATE LICENSE** (NECESSARY FOR REPORTING TOPSI):

First: \_\_\_\_\_ Last: \_\_\_\_\_

Office: \_\_\_\_\_ Cell Phone: \_\_\_\_\_

Real Estate License Number (**REQUIRED**): Δ Broker Δ Salesperson # \_\_\_\_\_

Email: \_\_\_\_\_ NRDS # \_\_\_\_\_

Course Date: \_\_\_\_\_ Course: \_\_\_\_\_ Time: \_\_\_\_\_ Location: \_\_\_\_\_

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**Course Fee (**Circle One**): \$30 Per NHMR Member • \$50 Per Non-Member**

**PAYMENT:**

Apply FREE CE earned by NHMR for paying my 2020 Dues prior to Jan. 31<sup>st</sup>

Check # \_\_\_\_\_ enclosed in the amount of \$ \_\_\_\_\_ .

Credit Card: MasterCard, Visa, Discover or American Express. Please complete information below.

Credit Card #: \_\_\_\_\_ Expiration Date: \_\_\_\_\_

Card Verification Code: (Visa & MC 3-digits/AmEx4-digits): \_\_\_\_\_ Billing Zip Code: \_\_\_\_\_

Cardholder's Name: \_\_\_\_\_ Signature: \_\_\_\_\_

You may email, mail or fax 203-234-3980, your form to Pat Boyle: [kelly@nhmrealtors.com](mailto:kelly@nhmrealtors.com)  
NHMR, 2730 Boston Post Road, Guilford, CT 06437 Office Phone: 203-234-7700

**You will receive an email confirming the course prior to the course date.  
Payment IN FULL is the ONLY guarantee of reserving a seat.  
NHMR reserves the right to cancel class if student enrollment is not met.**