



NEW HAVEN MIDDLESEX REAL ESTATE SCHOOL
A Division of the New Haven Middlesex Association of REALTORS® (NHMR)
127 Washington Ave., West Bldg., LL
North Haven, CT 06473
Phone 203-234-7700 Fax 203-234-3980
Pat Boyle, Education Director: pat@nhmrealtors.com
NHMR Website: www.nhmrealtors.com



Pricing Strategy Advisor (PSA) NAR® Certification Course

*This course meets the minimum requirements as set forth by the CT DCP and the Real Estate Commission.
Attendees will be awarded 6 elective CE credits for their 2020 CT Real Estate License renewal.*

This course is specifically designed to help residential real estate agents & brokers enhance their skills in pricing properties, creating CMAs, working with appraisers, & guiding clients through the anxieties & misperceptions they often have about home values.

BENEFITS OF CERTIFICATION:

- Education in classroom & online formats
- Use of the PSA logo on your marketing materials to promote your Certification
- Free webinars that you can download anytime & anywhere
- Downloadable PSA certificate
- Differentiation as a PSA at Realtor.org & Realtor.com
- Monthly E-newsletter

HOW TO EARN THE PRICING STRATEGY ADVISOR (PSA) CERTIFICATION:

- Be a member in good standing of the National Association of REALTORS®
- Complete the Pricing Strategies: Mastering the CMA course & pass the exam
- Complete two webinars
- Submit an online application & a one-time fee of \$179

DATE:	February 21st, 2019
TIME:	9:00 am – 5:00 pm (1/2 hr. lunch break) Lunch will be provided
INSTRUCTOR:	Rhonda Ivey-Lentini, ABR, SRS, RENE, SRES, CRS, CPM, SFR, GREEN, GRI, ePRO
FEE:	Early bird special \$99.00 if registered by December 31, 2018 \$129.00 if registered by January 31, 2019 \$149.00 if registered by February 21, 2019
LOCATION:	127 Washington Avenue, West Bldg. LL, North Haven, CT 06473

Registration available by fax, e-mail or mail. Fax to: (203) 234-3980 E-mail to: pat@nhmrealtors.com
Mail to: NHMR, Attn Pat Boyle, 127 Washington Ave, West Bldg. LL, North Haven, CT 06473
Make Checks payable to: NHMR



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PLEASE PRINT LEGIBLY

Name: _____ Office: _____

Address: _____

City, State, Zip: _____

Contact Phone # (required): _____

Email address (required): _____

NRDS ID# _____ RE LIC# _____

Signature: _____ Date: _____

PAYMENT

Credit Card

AmEx MC Visa Discover

Card #: _____

Expiration Date: _____ Security Code: _____

If payment is made by credit/debit card, address should be billing address of card

Registration available by fax, e-mail or mail. Fax to: (203) 234-3980 E-mail to: pat@nhmrealtors.com
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