

PRINCIPLES AND PRACTICE OF REAL ESTATE - NORTH HAVEN

January – February 2019 Monday & Wednesdays 5:30 – 8:30 pm

Tuesdays & Thursdays 6-9 pm

Instructors: David Jones david@davidjonesrealestate.com
Teresa Sicico tsirico@sdnet.net
Amy Buchas amybuchas@gmail.com

WEDNESDAY Block 1A Teresa Sirico

1-2-19 Unit: 1 Introduction to the Real Estate Business

Corresponds with CT Law Book pages 2-5

THURSDAY Block 7A David Jones

1-3-19 Unit: 12 Real Estate Finance

Corresponds with CT Law Book Chapter 11

MONDAY Block 1B Amy Buchas

**1-7-19 Unit: 2 Real Property and the Law
Unit: 3 Interests in Real Estate**

Corresponds with CT Law Book Chapters 3 & 4

TUESDAY Block 7B David Jones

1-8-19 Unit 13 Government Involvement in RE Financing

Corresponds with CT Law Book Chapter 11

**WEDNESDAY Block 2A Teresa Sirico
1-9-19**

Unit: 18 Fair Housing

Corresponds with CT Law Book Chapter 15

THURSDAY Block 8A David Jones

1-10-19 Unit: 16 Real Estate Appraisal

Corresponds with CT Law Book Chapter 16

MONDAY Block 2B Amy Buchas

**1-14-19 Unit: 4 Forms of Real Estate Ownership
Unit: 5 Land Descriptions**

Corresponds to CT Law Book Chapters 4 & 5

THURSDAY	Block 1A	David Jones
1-31-19	Unit: 1 Introduction to the Real Estate Business	
	<i>Corresponds with CT Law Book pages 2-5</i>	
MONDAY	Block 5A	Teresa Sirico
2-4-19	Quiz: Units 6, 7, 9, 11 Unit: 8 Brokerage Math Concepts	
	<i>Corresponds with CT Law Book Chapter 1</i>	
TUESDAY	Block 1B	David Jones
2-5-19	Unit: 2 Real Property and the Law Unit: 3 Interests in Real Estate	
	<i>Corresponds with CT Law Book Chapters 3 & 4</i>	
WEDNESDAY	Block 5B	Teresa Sirico
2-6-19	Unit: 10 Client Representation Agreements	
	<i>Corresponds with CT Law Book Chapter 2</i>	
THURSDAY	Block 2A	David Jones
2-7-19	Unit 18: Fair Housing	
	<i>Corresponds with CT Law Book Chapter 15</i>	
MONDAY	Block 6A	Teresa Sirico
2-11-19	CT Specific Regulations – CT Law Chapter 10 Real Estate Math Concepts	

Students should keep track of their hours, once you have completed 60 hours, you should contact the Association Office at 203-234-7700 to set up a time and date to come in and take your exam.

In the event of bad weather, the instructor will email you of any cancelations. Please be certain that your contact information is updated and accurate.