

PRINCIPLES AND PRACTICE OF REAL ESTATE – NORTH HAVEN

January 3, 2019 Tuesdays & Thursdays

9 am – Noon, Lunch Break, 12:30-3:30 pm

THURSDAY

Module 1

1-3-19 Unit: 1 Introduction to the Real Estate Business
Unit: 19 Property Management
Unit: 2 Real Property and the Law
Math Concepts

CT Law Book pgs. 2-6,

TUESDAY

Module 2

1-8-19 Unit: 9 Real Estate Agency
Unit: 8 Brokerage

CT Law Book Unit 1

THURSDAY

Module 3

1-10-19 Unit: 3 Interests in Real Estate
Unit: 4 Forms of Real Estate Ownership
Unit: 5 Land Descriptions

CT Law Book Units 3,4&5

TUESDAY

Module 4

1-15-19 **Quiz Units 1-5, 8,9**
Unit: 6 Transfer of Title
Unit: 7 Title Records

CT Law Book Units 8,9

THURSDAY

Module 5

1-17-19 Unit: 11 Real Estate Contracts
Unit: 10 Client Representation Agreements

CT Law Book Units 2 & 7

THURSDAY

Module 6

1-22-19 Real Estate Math Concepts
Unit: 15 Real Estate Taxes and Other Liens
CT Specific Regulations – Focusing on *CT Law Unit 10*

CT Law Book Unit 6

TUESDAY

Module 7

1-24-19 **Quiz Units 6, 7, 10, 11, 15**
Unit: 12 Real Estate Financing
Unit: 13 Government Involvement in Real Estate Financing

CT Law Book Unit 11

THURSDAY

Module 8

1-29-19 Unit: 16 Real Estate Appraisal
Unit: 17 Leases

CT Law Book Unit 13 & 12

THURSDAY**Module 9**

1-31-19 Unit: 14 Closing the Real Estate Transaction
Unit: 18 Fair Housing
CT Law Book Units 16 & 15

TUESDAY**Module 10**

2-5-19 Unit: 20 Land-Use Controls and Property Development
Unit: 21 Environmental Issues & the Real Estate Transaction
CT Law Book Unit 14 & 7

THURSDAY**Module 1**

2-7-19 Unit: 1 Introduction to the Real Estate Business
Unit: 19 Property Management
Unit: 2 Real Property and the Law
Math Concepts
CT Law Book pgs. 2-6,

TUESDAY**Module 2**

2-12-19 Unit: 9 Real Estate Agency
Unit: 8 Brokerage
CT Law Book Unit 1

THURSDAY**Module 3**

2-14-19 Unit: 3 Interests in Real Estate
Unit: 4 Forms of Real Estate Ownership
Unit: 5 Land Descriptions
CT Law Book Units 3,4&5

TUESDAY**Module 4**

2-19-19 **Quiz Units 1-5, 8,9**
Unit: 6 Transfer of Title
Unit: 7 Title Records
CT Law Book Units 8,9

Students should keep track of their hours, once you have completed 60 hours, you should contact the Association Office at 203-234-7700 to set up a time to come in and take your class exam.

In the event of bad weather, the instructor will email you of any cancelations. Please be certain that your contact information is updated and accurate.