



March 2024 – Daytime
Tuesdays & Thursdays 9 AM - 3:30 PM
 (with 30 min. break)

- Modern Real Estate Practice ~ **National** text
- Connecticut Real Estate Practice & Law ~ **CT** text
- PSI Real Estate Exam Study Guide (*Self-study guide for exam purposes*)

TUESDAY Teresa	√	THURSDAY Amy	√
3/5) DAY 5 Real Estate Contracts Representation Agreements <ul style="list-style-type: none"> • National Text – 10, 11 • CT – 2, 7 		3/7) DAY 6 Real Estate Taxes & Other Liens CT Specific Regulations <ul style="list-style-type: none"> • National Text – 15 • CT – 10 	
3/12) DAY 7 - Amy Real Estate Financing <ul style="list-style-type: none"> • National Text 12, 13 • CT 11 		3/14) DAY 8 - Teresa Real Estate Appraisal Leases <ul style="list-style-type: none"> • National Text 16, 17 • CT 12, 13 	
3/19) DAY 9 Closing the Real Estate Transaction Fair Housing <ul style="list-style-type: none"> • National Text – 14, 18 • CT – 16, 15 		3/21) DAY 10 Land Use & Development Environmental Issues <ul style="list-style-type: none"> • National Text – 20, 21 • CT – 14, 17 	
3/26) DAY 1 Introduction to Real Estate Property Management Real Property & Law <ul style="list-style-type: none"> • National Text – 1, 2, 19 		3/28) DAY 2 Real Estate Agency Brokerage <ul style="list-style-type: none"> • National Text – 8, 9 • CT – 1, 2 	

Please read the chapters in the textbooks that will be discussed in each session prior to class. Students are responsible to keep track of accumulated hours, 60 hours are required to complete the course. Check to the right of each session above, or input total number of hours, to track attendance.