

# PRINCIPLES AND PRACTICE OF REAL ESTATE – NORTH HAVEN

May 23, – June 27, 2018 Monday & Wednesdays 9 am – 3:30 pm

Instructor: Gillian Goldrich [ctrealtorgillian@gmail.com](mailto:ctrealtorgillian@gmail.com)

## WEDNESDAY

### Block 1A

5-23-18 Unit: 1 Introduction to the Real Estate Business  
Unit: 22 Investing in Real Estate

*Corresponds with CT Law Book pgs. 2-5, 124-128*

## WEDNESDAY

### Block 1B

5-23-18 Unit: 2 Real Property and the Law  
Unit: 4 Interests in Real Estate

*Corresponds with CT Law Book Chapters 3 & 4*

***THERE WILL BE NO CLASS ON MAY 28TH***

## WEDNESDAY

### Block 2A

5-30-18 Unit: 3 Fair Housing

*Corresponds with CT Law Book Chapter 15*

## WEDNESDAY

### Block 2B

5-30-18 Unit: 5 Forms of Real Estate Ownership  
Unit: 6 Land Descriptions

*Corresponds with CT Law Book Chapters 4&5*

## MONDAY

### Block 3A

6-4-18 Unit: 7 **Quiz Units 1-6**  
Transfer of Title

*Corresponds with CT Law Book Chapter 8*

## MONDAY

### Block 3B

6-4-18 Unit: 8 Title Records

*Corresponds with CT Law Book Chapter 9*

## WEDNESDAY

### Block 4A

6-6-18 Unit: 10 Real Estate Agency

**Corresponds with CT Law Book Chapter 1**

**WEDNESDAY**

**Block 4B**

**6-6-18**      Unit: 12      Real Estate Contracts

*Corresponds with CT Law Book Chapter 7*

**MONDAY**

**Block 5A**

**6-11-18**      Unit: 9      **Quiz Units 7, 8, 10, 12**  
Brokerage  
Math Concepts

**Corresponds with CT Law Book Chapter 1**

**MONDAY**

**Block 5B**

**6-11-18**      Unit: 11      Client Representation Agreements

*Corresponds with CT Law Book Chapter 2*

**WEDNESDAY**

**Block 6A**

**6-13-18**      CT Specific Regulations -- CT Law Chapter 10  
Real Estate Math Concepts

**WEDNESDAY**

**Block 6B**

**6-13-18**      Unit: 13      Real Estate Taxes and Other Liens

*Corresponds with CT Law Book Chapter 6*

**Quiz Units 9-13**

**MONDAY**

**Block 7A**

**6-18-18**      Unit: 14      Real Estate Financing

*Corresponds with CT Law Book Chapter 11*

**MONDAY**

**Block 7B**

**6-18-18**      Unit: 15      Government Involvement in Real Estate Financing

*Corresponds with CT Law Book Chapter 11*

**WEDNESDAY**

**Block 8A**

**6-20-18**      Unit: 16      Real Estate Appraisal

*Corresponds with CT Law Book Chapter 16*

**WEDNESDAY**

**Block 8B**

**6-20-18**

Unit: 17 Closing the Real Estate Transaction

*Corresponds with CT Law Book Chapter 16*

**MONDAY**

**Block 9A**

**6-25-18**

Unit: 18 Leases  
Unit: 19 Property Management

**Quiz Units 14-17**

*Corresponds with CT Law Book Chapter 18*

**MONDAY**

**Block 9B**

**6-25-18**

Unit: 20 Land-Use Controls and Property Development

*Corresponds with CT Law Book Chapter 14*

**WEDNESDAY**

**Block 10A**

**6-27-18**

Unit: 21 Environmental Issues & the Real Estate Transaction

*Corresponds with CT Law Book Chapter 17*

**WEDNESDAY**

**Block 10B**

**6-27-18**

**Quiz Units 17-21**  
Course Highlight Review

*Students should keep track of their hours, once you have completed 60 hours, you should contact the Association Office at 203-234-7700 to set up a time to come in and take your class exam.*