



**NEW HAVEN MIDDLESEX REAL ESTATE SCHOOL**  
 A Division of the New Haven Middlesex Association of REALTORS® (NHMR)  
 127 Washington Ave., West Bldg., LL  
 North Haven, CT 06473  
 Phone 203-234-7700 Fax 203-234-3980  
 NHMR Website: [www.nhmrealtors.com](http://www.nhmrealtors.com)

# **BROKER PRINCIPLES & PRACTICES OF REAL ESTATE**

## **Mandatory Course for obtaining your Broker’s License**

*This course meets the minimum requirements as set forth by the CT DCP and the Real Estate Commission.  
 Attendees will be awarded 6 elective CE credits for their 2020 CT Real Estate License renewal.*

**TOPICS INCLUDE:** Organizational Structure, Human Resources, Business Policies & Procedures, CMA/Valuation/BPO, Marketing & Advertising, Legal Documents, CAM Requirements Overview & *More*

<b>DATES:</b>	<b>August 9<sup>th</sup> &amp; 10<sup>th</sup>, 2018</b>
<b>TIME:</b>	<b>9:00 am – 5:00 pm (1/2 hr. lunch break) Lunch will be provided</b>
<b>INSTRUCTOR:</b>	<b>Rhonda Ivey-Lentini, ABR, SRS, RENE, SRES, CRS, CPM, SFR, GREEN, GRI, ePRO</b>
<b>FEE:</b>	<b>\$ 299.00</b>
<b>LOCATION:</b>	<b>127 Washington Avenue, West Bldg. LL, North Haven, CT 06473</b>

**Registration** available by fax, e-mail or mail. Fax to:(203) 234-3980 E-mail to: [jennifer@nhmrealtors.com](mailto:jennifer@nhmrealtors.com)  
 Mail to: NHMR, Attn Pat Boyle, 127 Washington Ave, West Bldg. LL, North Haven, CT 06473  
 Make Checks payable to: NHMR

**PLEASE PRINT LEGIBLY**

Name: \_\_\_\_\_ Office: \_\_\_\_\_

Address: \_\_\_\_\_

City, State, Zip: \_\_\_\_\_

Contact Phone # (required): \_\_\_\_\_

Email address (required): \_\_\_\_\_

NRDS ID# \_\_\_\_\_ LIC# \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**PAYMENT**

**Credit Card**

AmEx  MC  Visa  Discover

Card #: \_\_\_\_\_

Expiration Date: \_\_\_\_\_ Security Code: \_\_\_\_\_

If payment is made by credit/debit card, address should be billing address of card

**Confirmation of registration with links to access the class handouts will be sent to students via email.  
 It is the student’s responsibility to generate their own copy or bring an electronic device to work from.**