

PRINCIPLES AND PRACTICE OF REAL ESTATE - NORTH HAVEN

January – March 2018 Tuesdays & Thursdays 6-9 pm

Instructor: David Jones david@davidjonesrealestate.com

TUESDAY **Block 7B** **David Jones**

1-9-18 Unit: 15 Government Involvement in Real Estate Financing

Corresponds with CT Law Book Chapter 11

THURSDAY **Block 8A** **David Jones**

1-11-18 Unit: 16 Real Estate Appraisal

Corresponds with CT Law Book Chapter 16

TUESDAY **Block 8B** **David Jones**

1-16-18 Unit: 17 Closing the Real Estate Transaction

Corresponds with CT Law Book Chapter 16

THURSDAY **Block 9A** **David Jones**

1-18-18 **Quiz Units 14-17**
Unit: 18 Leases
Unit: 19 Property Management

Corresponds with CT Law Book Chapter 18

TUESDAY **Block 9B** **David Jones**

1-23-18 Unit: 20 Land-Use Controls and Property Development

Corresponds with CT Law Book Chapter 14

THURSDAY **Block 10A** **David Jones**

1-25-18 Unit: 21 Environmental Issues & Real Estate Transaction

Corresponds with CT Law Book Chapter 17

TUESDAY **SESSION 20** **Block 10B** **David Jones**

1-30-18 **Quiz Units 17-21**

TUESDAY		Block 4B	David Jones
2-27-18	MREP Unit: 12	Real Estate Contracts	
		<i>Corresponds with CT Law Book Chapter 7</i>	
THURSDAY		Block 5A	David Jones
3-1-18	Unit 9	Quiz Units 7, 8, 10, 12 Brokerage Math Concepts	
		Corresponds with CT Law Book Chapter 1	
TUESDAY		Block 5B	David Jones
3-6-18	Unit: 11	Client Representation Agreements	
		<i>Corresponds with CT Law Book Chapter 2</i>	
THURSDAY		Block 6A	David Jones
3-8-18	CT Specific Regulations -- CT Law Chapter 10	Real Estate Math Concepts	
TUESDAY		Block 6B	David Jones
3-13-18	Unit: 13	Real Estate Taxes and Other Liens	
		<i>Corresponds with CT Law Book Chapter 6</i> Quiz Units 9-13	
THURSDAY		Block 7A	David Jones
3-15-18	Unit: 14	Real Estate Finance	
		<i>Corresponds with CT Law Book Chapter 11</i>	

Students should keep track of their hours, once you have completed 60 hours, you should contact the Association Office at 203-234-7700 to set up a time and date to come in and take your exam.