

PRINCIPLES AND PRACTICE OF REAL ESTATE – NORTH HAVEN

April 16 – May 16, 2018 Monday & Wednesdays 9 am – 3:30 pm

Instructor: Gillian Goldrich crealtorgillian@gmail.com

MONDAY
4-16-18

Block 1A
Unit: 1 Introduction to the Real Estate Business
Unit: 22 Investing in Real Estate

Corresponds with CT Law Book pgs. 2-5, 124-128

MONDAY

4-16-18

Block 1B
Unit: 2 Real Property and the Law
Unit: 4 Interests in Real Estate

Corresponds with CT Law Book Chapters 3 & 4

WEDNESDAY

4-18-18

Block 2A
Unit: 3 Fair Housing

Corresponds with CT Law Book Chapter 15

WEDNESDAY

4-18-18

Block 2B
Unit: 5 Forms of Real Estate Ownership
Unit: 6 Land Descriptions

Corresponds with CT Law Book Chapters 4&5

MONDAY

4-23-18

Block 3A
Quiz Units 1-6
Unit: 7 Transfer of Title

Corresponds with CT Law Book Chapter 8

MONDAY

4-23-18

Block 3B
Unit: 8 Title Records

Corresponds with CT Law Book Chapter 9

WEDNESDAY

5-25-18

Block 4A
Unit: 10 Real Estate Agency

Corresponds with CT Law Book Chapter 1

WEDNESDAY

Block 4B

5-25-18

Unit: 12 Real Estate Contracts

Corresponds with CT Law Book Chapter 7

MONDAY

Block 5A

4-30-18

Quiz Units 7, 8, 10, 12
Unit: 9 Brokerage
Math Concepts

Corresponds with CT Law Book Chapter 1

MONDAY

Block 5B

4-30-18

Unit: 11 Client Representation Agreements

Corresponds with CT Law Book Chapter 2

WEDNESDAY

Block 6A

5-2-18

CT Specific Regulations -- CT Law Chapter 10
Real Estate Math Concepts

WEDNESDAY

Block 6B

5-2-18

Unit: 13 Real Estate Taxes and Other Liens

Corresponds with CT Law Book Chapter 6

Quiz Units 9-13

MONDAY

Block 7A

5-7-18

Unit: 14 Real Estate Financing

Corresponds with CT Law Book Chapter 11

MONDAY

Block 7B

5-7-18

Unit: 15 Government Involvement in Real Estate Financing

Corresponds with CT Law Book Chapter 11

WEDNESDAY

Block 8A

5-9-18

Unit: 16 Real Estate Appraisal

Corresponds with CT Law Book Chapter 16

WEDNESDAY

Block 8B

5-9-18

Unit: 17 Closing the Real Estate Transaction

Corresponds with CT Law Book Chapter 16

MONDAY

Block 9A

Quiz Units 14-17

5-14-18

Unit: 18 Leases
Unit: 19 Property Management

Corresponds with CT Law Book Chapter 18

MONDAY

Block 9B

5-14-18

Unit: 20 Land-Use Controls and Property Development

Corresponds with CT Law Book Chapter 14

WEDNESDAY

Block 10A

5-16-18

Unit: 21 Environmental Issues & the Real Estate Transaction

Corresponds with CT Law Book Chapter 17

WEDNESDAY

Block 10B

5-16-18

Quiz Units 17-21
Course Highlight Review

Students should keep track of their hours, once you have completed 60 hours, you should contact the Association Office at 203-234-7700 to set up a time to come in and take your class exam.