

PRINCIPLES AND PRACTICE OF REAL ESTATE – OLD SAYBROOK

February 14 – March 21, 2018 Monday & Wednesdays 9 am – 3:30 pm

Instructors: Teresa Sirico tsirico@snet.com
Amy Buchas amybuchas@gmail.com

WEDNESDAY **Block 1A** **Amy Buchas**

2-14-18 Unit: 1 Introduction to the Real Estate Business
Unit: 22 Investing in Real Estate

Corresponds with CT Law Book pgs. 2-5, 124-128

WEDNESDAY **Block 1B** **Amy Buchas**

2-14-18 Unit: 2 Real Property and the Law
Unit: 4 Interests in Real Estate

Corresponds with CT Law Book Chapters 3 & 4

THERE WILL BE NO CLASS ON FEBRUARY 19TH

WEDNESDAY **Block 2A** **Amy Buchas**

2-21-18 Unit: 3 Fair Housing

Corresponds with CT Law Book Chapter 15

WEDNESDAY **Block 2B** **Amy Buchas**

2-21-18 Unit: 5 Forms of Real Estate Ownership
Unit: 6 Land Descriptions

Corresponds with CT Law Book Chapters 4&5

MONDAY **Block 3A** **Amy Buchas**

2-26-18 Unit: 7 **Quiz Units 1-6**
Transfer of Title

Corresponds with CT Law Book Chapter 8

MONDAY **Block 3B** **Amy Buchas**

2-26-18 Unit: 8 Title Records

Corresponds with CT Law Book Chapter 9

WEDNESDAY		Block 4A	Teresa Sirico
2-28-18	Unit: 10	Real Estate Agency	
		<i>Corresponds with CT Law Book Chapter 1</i>	
WEDNESDAY		Block 4B	Teresa Sirico
2-28-18	Unit: 12	Real Estate Contracts	
		<i>Corresponds with CT Law Book Chapter 7</i>	
MONDAY		Block 5A	Teresa Sirico
3-5-18	Unit: 9	Quiz Units 7, 8, 10, 12 Brokerage Math Concepts	
		Corresponds with CT Law Book Chapter 1	
MONDAY		Block 5B	Teresa Sirico
3-5-18	Unit: 11	Client Representation Agreements	
		<i>Corresponds with CT Law Book Chapter 2</i>	
WEDNESDAY		Block 6A	Teresa Sirico
3-7-18		CT Specific Regulations -- CT Law Chapter 10 Real Estate Math Concepts	
WEDNESDAY		Block 6B	Teresa Sirico
3-7-18	Unit: 13	Real Estate Taxes and Other Liens	
		<i>Corresponds with CT Law Book Chapter 6</i> Quiz Units 9-13	
MONDAY		Block 7A	Amy Buchas
3-12-18	Unit: 14	Real Estate Financing	
		<i>Corresponds with CT Law Book Chapter 11</i>	
MONDAY		Block 7B	Amy Buchas
3-12-18	Unit: 15	Government Involvement in Real Estate Financing	
		<i>Corresponds with CT Law Book Chapter 11</i>	

