

PRINCIPLES AND PRACTICE OF REAL ESTATE – NORTH HAVEN

January 17 – February 21, 2018 Monday & Wednesdays 9 am – 3:30 pm

Instructor: Gillian Goldrich [ctrealtorgillian@gmail.com](mailto:crealtorgillian@gmail.com)
Rhonda Lentini rlentini@comcast.net

WEDNESDAY **Block 1A** **Rhonda Lentini**

1-17-18 Unit: 1 Introduction to the Real Estate Business
Unit: 22 Investing in Real Estate

Corresponds with CT Law Book pgs. 2-5, 124-128

WEDNESDAY **Block 1B** **Rhonda Lentini**

1-17-18 Unit: 2 Real Property and the Law
Unit: 4 Interests in Real Estate

Corresponds with CT Law Book Chapters 3 & 4

MONDAY **Block 2A** **Gillian Goldrich**

1-22-18 Unit: 3 Fair Housing

Corresponds with CT Law Book Chapter 15

MONDAY **Block 2B** **Gillian Goldrich**

1-22-18 Unit: 5 Forms of Real Estate Ownership
Unit: 6 Land Descriptions

Corresponds with CT Law Book Chapters 4&5

WEDNESDAY **Block 3A** **Rhonda Lentini**

1-24-18 **Quiz Units 1-6**
Unit: 7 Transfer of Title

Corresponds with CT Law Book Chapter 8

WEDNESDAY **Block 3B** **Rhonda Lentini**

1-24-18 Unit: 8 Title Records

Corresponds with CT Law Book Chapter 9

MONDAY		Block 4A	Gillian Goldrich
1-29-18	Unit: 10	Real Estate Agency	
		Corresponds with CT Law Book Chapter 1	
MONDAY		Block 4B	Gillian Goldrich
1-29-18	Unit: 12	Real Estate Contracts	
		<i>Corresponds with CT Law Book Chapter 7</i>	
WEDNESDAY		Block 5A	Gillian Goldrich
1-31-18	Unit: 9	Quiz Units 7, 8, 10, 12 Brokerage Math Concepts	
		Corresponds with CT Law Book Chapter 1	
WEDNESDAY		Block 5B	Gillian Goldrich
1-31-18	Unit: 11	Client Representation Agreements	
		<i>Corresponds with CT Law Book Chapter 2</i>	
MONDAY		Block 6A	Gillian Goldrich
2-5-18		CT Specific Regulations -- CT Law Chapter 10 Real Estate Math Concepts	
MONDAY		Block 6B	Gillian Goldrich
2-5-18	Unit: 13	Real Estate Taxes and Other Liens	
		<i>Corresponds with CT Law Book Chapter 6</i> Quiz Units 9-13	
WEDNESDAY		Block 7A	Gillian Goldrich
2-7-18	Unit: 14	Real Estate Financing	
		<i>Corresponds with CT Law Book Chapter 11</i>	
WEDNESDAY		Block 7B	Gillian Goldrich
2-7-18	Unit: 15	Government Involvement in Real Estate Financing	
		<i>Corresponds with CT Law Book Chapter 11</i>	

MONDAY **Block 8A** **Gillian Goldrich**

2-12-18 Unit: 16 Real Estate Appraisal

Corresponds with CT Law Book Chapter 16

MONDAY **Block 8B** **Gillian Goldrich**

2-12-18 Unit: 17 Closing the Real Estate Transaction

Corresponds with CT Law Book Chapter 16

WEDNESDAY **Block 9A** **Gillian Goldrich**

2-14-18 **Quiz Units 14-17**
Unit: 18 Leases
Unit: 19 Property Management

Corresponds with CT Law Book Chapter 18

WEDNESDAY **Block 9B** **Gillian Goldrich**

2-14-18 Unit: 20 Land-Use Controls and Property Development

Corresponds with CT Law Book Chapter 14

THERE WILL BE NO CLASS ON FEBRUARY 19TH

WEDNESDAY **Block 10A** **Gillian Goldrich**

2-21-18 Unit: 21 Environmental Issues & the Real Estate Transaction

Corresponds with CT Law Book Chapter 17

WEDNESDAY **Block 10B** **Gillian Goldrich**

2-21-18 **Quiz Units 17-21**
Course Highlight Review

Students should keep track of their hours, once you have completed 60 hours, you should contact the Association Office at 203-234-7700 to set up a time to come in and take your class exam.