



NEW HAVEN MIDDLESEX REAL ESTATE SCHOOL CONTINUING EDUCATION SCHEDULE *Mandatory Class 2016-2018 “Fair Housing”

Each course is approved for 3 Continuing Education Credits towards the 2018 Real Estate License Renewal.
All classes meet the minimum requirements as set forth by the CT Department of Consumer Protection & the Real Estate Commission.

Code of Ethics is not required by the State of Connecticut for Continuing Education or license renewal, however it is recommended because Members of the National Association of REALTORS® must complete this course within the two year period from 1/1/17 to 12/31/18 to renew Membership.

NOTE: ANY COURSE OFFERED BY NHMR WITH CODE OF ETHICS IN THE TITLE SATISFIES THE NAR REQUIRED COURSE.

NORTH HAVEN OFFICE: 127 Washington Ave, West LL, North Haven, CT 06473

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|--------------|---------------------------|---|
| 4/3: | 9-Noon
1-4 | *Fair Housing – David Jones
Water, Water Everywhere – David Jones |
| 4/6: | 9-Noon
1-4 | Smart Energy Solutions for Existing Homes – Joe DeLaurentis
The Un-Sick House – Keith Eves |
| 4/10: | 9-Noon
1-4 | Risk Reduction Practices/CT Law Violations – Teresa Sirico
Code of Ethics: Your Promise of Professionalism- Teresa Sirico |
| 4/13: | 9-Noon
1-4 | Code of Ethics: Your Promise of Professionalism – Attorney Valerie Votto FULL
*Fair Housing – Attorney Valerie Votto |
| 4/19: | 9-Noon
1-4 | *Fair Housing – Gillian Goldrich
Is There A Lawsuit in Your Future – Teresa Sirico |
| 4/24: | 9-Noon
1-4 | Appraised Property Value: Fact or Fiction – Rhonda Lentini
Adapting to Shifting Consumer Communication Styles – Rhonda Lentini |
| 4/27: | 9-Noon
1-4 | Items to be Aware of in New and Older Homes – Keith Eves
Code of Ethics: Your Promise of Professionalism – Jack Mulrooney |
| 4/30: | 6-9 | Code of Ethics and Enforcement Procedures – David Jones |
| 5/1: | 9-Noon
1-4 | Introduction to Commercial and Investment Real Estate – Alan Leibowitz
Cultural Diversity and Real Estate Brokerage – Alan Leibowitz |
| 5/3: | 9-Noon
1-4 | Code of Ethics and Enforcement Procedures – David Jones
*Fair Housing – David Jones |
| 5/8: | 9-Noon
1-4 | *Fair Housing – Attorney Valerie Votto
Risk Management – Attorney Valerie Votto |
| 5/9: | 6-9 | Is There a Lawsuit in Your Future – Teresa Sirico |

- 5/14:** 6-9 Fair Housing – David Jones
- 5/15:** 9-Noon This Old Connecticut House – Joe DeLaurentis
1-4 Major Home Systems – Marco Miranda
- 5/17:** 9-Noon Title Searching – Attorney Valerie Votto
1-4 Titles From Estates – Attorney Valerie Votto
- 5/22** 9-Noon Your Critical Role and the Older Client – Rhonda Lentini
1-4 *Fair Housing – Rhonda Lentini
- 5/25:** 9-Noon The Un-Sick House – Marco Miranda
- 5/29:** 8:30-11:30 Is There A Lawsuit In Your Future - Teresa Sirico
- 5/29:** 12-3 Risk Management – Barbara Pearce

WEATHER ALERT NOTICE: In the event of inclement weather, please watch your local news station for delay/cancellation information for the North Haven School System. If North Haven schools are delayed, the morning class will be canceled. If schools are canceled for the day, then both CE classes will be canceled as well.

Old Saybrook Classes on Next Page

OLD SAYBROOK OFFICE: 222 Old Boston Post Road, Old Saybrook, CT 06475

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|--------------|--------------------------|---|
| 4/5: | 9-Noon
1-4 | Water, Water Everywhere – David Jones
*Fair Housing – David Jones |
| 4/10: | 9-Noon
1-4 | *Fair Housing – Attorney Valerie Votto
Risk Management – Attorney Valerie Votto |
| 4/20: | 9-Noon
1-4 | Residential Construction Practices – Joe DeLaurentis
Code of Ethics: Your Promise of Professionalism – Tera Sirico |
| 4/24: | 9-Noon
1-4 | Risk Reduction Practices/CT Law Violations – Teresa Sirico
Code of Ethics – Amy Buchas |
| 5/1: | 9-Noon
1-4 | Code of Ethics and Enforcement Procedures – David Jones FULL
*Fair Housing – David Jones |
| 5/10: | 9-Noon
1-4 | Buyer Counseling Session – Rhonda Lentini
The Seller Counseling Session – Rhonda Lentini |
| 5/15: | 9-Noon
1-4 | *Fair Housing – Attorney Valerie Votto
Code of Ethics: Your Promise of Professionalism – Attorney Valerie Votto |
| 5/24: | 9-Noon
1-4 | Don't Let Water Intrusion Sink Your Deal! – Joe DeLaurentis
Is There A Lawsuit In Your Future? – Teresa Sirico |
| 5/29: | 9-Noon
1-4 | Adapting to Shifting Consumer Communication Styles – Rhonda Lentini
Code of Ethics – Rhonda Lentini |

WEATHER ALERT NOTICE: In the event of inclement weather, please watch your local news station for delay/cancellation information for the Old Saybrook School System. If Old Saybrook schools are delayed, the morning class will be canceled. If schools are canceled for the day, then both CE classes will be canceled as well.

School policy allows no more than 10 minutes past the start time of class for admittance.

NO SHOWS will forfeit their payment/Free CE Certificate.



**NEW HAVEN MIDDLESEX REAL ESTATE SCHOOL
CONTINUING EDUCATION SCHEDULE**

NAME **AS IT APPEARS ON YOUR REAL ESTATE LICENSE** (NECESSARY FOR REPORTING TOPSI):

First: _____ Last: _____

Office: _____ Cell Phone: _____

Real Estate License Number (**REQUIRED**): Δ Broker Δ Salesperson # _____

Email: _____ NRDS # _____

Course Date: _____ Course: _____ Time: _____ Location: _____

Course Date: _____ Course: _____ Time: _____ Location: _____

Course Date: _____ Course: _____ Time: _____ Location: _____

Course Date: _____ Course: _____ Time: _____ Location: _____

Course Fee (Circle One): \$30 Per NHMR Member • \$50 Per Non-Member

PAYMENT:

Apply FREE CE Credit, earned by paying my NHMR 2018 Dues prior to Jan. 31st

Check # _____ enclosed in the amount of \$ _____ .

Credit Card: MasterCard, Visa, Discover or American Express. Please complete information below.

Credit Card #: _____ Expiration Date: _____

Card Verification Code: (Visa & MC 3-digits/AmEx 4-digits): _____ Billing Zip Code: _____

Cardholder's Name: _____ Signature: _____

You may email, mail or fax 203-234-3980, your form to Jennifer Griffis: jennifer@nhmrealtors.com
NHMR, 127 Washington Ave West LL, North Haven, CT 06473 Office Phone: 203-234-7700

You will receive an email confirming the course prior to the course date. Payment IN FULL is the ONLY guarantee of reserving a seat.

NHMR reserves the right to cancel class if student enrollment is not met.

School policy allows no more than 10 minutes past the start time of class for admittance.

NO SHOWS will forfeit their payment/Free CE Certificate.