



# New Haven Middlesex Association of REALTORS®

## Real Estate School

127 Washington Ave, West LL, North Haven, CT 06473

[www.nhmrealtors.com/pre-licensing-classes](http://www.nhmrealtors.com/pre-licensing-classes)

[Pat@nhmrealtors.com](mailto:Pat@nhmrealtors.com)

# Principles and Practices of Real Estate

## *Real Estate Pre-Licensing Course*

### Monday and Wednesday Sessions, Ongoing Enrollment Course

**Topics Include: Concepts of Home Ownership, Contracts, Property Valuation, Governmental Powers, License Laws, Taxes & Liens, Mathematics of Real Estate, Financing, & Fair Housing**

*This course meets the minimum pre-licensing education requirements as set forth by the CT Department of Consumer Protection and the Real Estate Commission  
A final exam grade of 70% is required*

### Monday and Wednesday, Ongoing Enrollment ~ Continuous Start Program

**Course meets Mondays & Wednesdays 9:00 am – 3:30 pm (1/2 Hr. Lunch break)**

Required Pre-licensing course attendance hours: 60 Hours

Tuition: \$385.00 Course fee includes required textbooks.

*Pre-registration Required.*

School Locations (choose one):

**North Haven**, 127 Washington Ave, West LL OR  **Old Saybrook**, 222 Old Boston Post Rd

Registration available by fax, mail, or phone. Fax to: (203) 234-3980 Phone in: (203) 234-7700

Mail to: NHMR, Attn Pat Boyle, 127 Washington Ave, West LL, North Haven, CT 06473

Make Checks payable to New Haven Middlesex Realtors

Name: \_\_\_\_\_

Address: \_\_\_\_\_

City, State, Zip: \_\_\_\_\_

Contact Phone # (required): \_\_\_\_\_

Email address (required): \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

#### Payment

##### Credit Card

AmEx  MC  Visa  Discover

Card #: \_\_\_\_\_

Expiration Date: \_\_\_\_\_ Security Code: \_\_\_\_\_

If payment is made by credit/debit card, address should be billing address of card

##### Check

Check #: \_\_\_\_\_

Amount: \$ \_\_\_\_\_

**New Haven Middlesex Real Estate School reserves the right to cancel classes due to insufficient enrollment.**

**New Haven Middlesex Association of REALTORS® Principles and Practices**  
**Course Policies**

**CANCELLATION POLICY:** Any Cancellation/Withdrawal request must be submitted in writing to the school, if a student fails to do so they will not be entitled to refunds. Withdrawal requests received on the last business day prior to the start of the first class session, will receive a tuition refund minus a \$50.00 Administrative Fee. Textbooks are not returnable or refundable. Withdrawal requests received prior to the third session will receive a tuition refund less a \$75.00 administrative fee.

- **Course Time:** Class starts promptly. You must be on time for class and remain in class until it ends.
- **Arrivals/Early departures:** Late arrivals or early departures will be noted and documented by Instructors. Late arrivals/departures that exceed 15 minutes will be deducted in ½ hour increments from the overall hours.
- **Course Completion:** All students must complete the course within one year from their original start date. If the course is not completed within one year, a student will be required to re-register, pay half tuition and complete the entire course.
- **Missed Classes:** A student is not allowed to miss a class without making it up. *The State requires that you complete 60 hours of classroom study. All class hours must be complete. Sign-in/sign-out is essential for all classes, this is the responsibility of the student. If you do not, you will not receive credit hours for attending the class.*
- **Transfers:** Students who wish to request a transfer into another class must do so with the Education Director. Such transfers need to be approved ahead of time.
- **Test Eligibility:** Students will have one year from the date they complete the course to take the course exam. After one year, students will become ineligible to take the course exam and will have to re-register, pay half the tuition and complete the entire course again.
- **Exams:** If a student fails their final exam (70% is passing), they may take up to 3 make-up exams within 90 days of the end date of the course. Students who fail the 3 make-up exams are not allowed to take another final exam without retaking the course.
- **Repeating a Class:** 50% off the current tuition is offered to students that have successfully completed a course and wish to retake the entire course as a refresher.