

YPN Update

Meeting 10/2/15 at NHMR North Haven, 10 am	Meeting 9/9/15 at NHMR North Haven, 10 am
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Here's a recap of what we've been discussing at the Young Professionals Network meetings:

Facebook Group

Jennifer DeLaurentis has created our NHMR YPN FB page and it looks great! Don't hesitate to join and share with the group: <https://www.facebook.com/groups/1486603998325172/>

YPN Page on the NHMR Website

Nick Calvo has created a page for us on the NHMR Website, thanks Nick!

Click the link to take a look: <http://www.nhmrealtors.com/nhmrypn/>

NHMR Orientations

Alan Stewart has been spreading the word about our YPN at the NHMR new member Orientations. He attended the 9/18 and 9/25 sessions in North Haven and Old Saybrook, going above and beyond even while on crutches! New members have joined the group as a result of this endeavor, thank you Alan!

Visiting colleges, attending Career Fairs

Alan Stewart and Rachael Keating had a table at the Quinnipiac University Career Fair on 10/15, we met some soon to be college graduates and discussed real estate as a career option

YPN Logo

Steve Nigma Humby has created our YPN Logo and it looks fantastic! He worked through several revisions and came up with an awesome design.



Legislative Committee

Several members of our group participated in the recent Legislative Committee meeting on 10/27 as well as attending the Legislative Breakfast on 10/29. Thank you to those who have been able to attend and show our presence at these important events.

Apprentice Program

The idea for an apprentice program for new agents entering real estate has come up at recent meetings. The idea is still in discussion and hopefully we can determine a way to bring this to fruition in some manner.

Some catch phrases heard at the meetings:

- Sphere of Influence
- You are Your Brand, build the Brand to promote yourself
- Google 0% Interest Credit Cards to reduce your debt
- Consistency Provides Results
- Follow Through and Call Back
- Something about a rooster and a stop sign, don't be "that guy"

If you have a chance, read this article on Building a YPN Strategy:

<http://ypnlounge.blogs.realtor.org/2015/10/05/building-a-successful-ypn-strategy.../>



YPN members attend the NHMR Trade Show

Overall in our three meetings so far we've generated great discussions, formed new alliances, and inspired each other to get more involved. Thank you for participating and don't hesitate to talk up the group with peers to bring in new faces and ideas for future meetings!

Our next meeting is on Monday, November 9th @ 10 am, NHMR North Haven.